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R. VINCENT, Jr. & SONS COMPANY

WHITE MARSH, : : : MARYLAND

GROWERS OF PLANTS FOR THE TRADE

Wholesale Price List JANUARY, 1922

ISSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

NOT LESS THAN SIX OF ANY ONE VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charges made for packing or delivering to the express company. All goods travel at customer's risk, and any claim for damage should be made to the express Company upon receipt of goods.

These prices are made on a strictly "Cash with Order" basis, regardless of the responsibility of the customer.

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

FOR FULL DESCRIPTIONS REFER TO OUR REGULAR CATALOG, MAILED ON REQUEST.

BEGONIAS

Luminosa, Prima Donna, Glorie de Chatalaine

We are pleased to advise our customers that we have succeeded this season in working up a good stock of Glorie de Chatalaine, that is now in splendid condition, good heavy two and three inch stuff. This is a Begonia that is never a surplus on the market, it is always a seller. Its clear, rosy pink flowers, abundantly produced, its dwarf compact habit, its propensity to be continually in flower makes it a plant that is always ready for use. It makes no difference whether it is a small three inch plant for such occasions as Sunday School plants, or in large specimens it can always be depended on.

Luminosa and Prima Donna are raised from seed of the famous Michell's strain. Luminosa in the well known red, bedding sort, also used in large quantities for Christmas, grown in large plants as individual plants and in the smaller size in making up plant baskets.

Prima Donna is a deep rose, shading to carmine, these are both excellent pot plants and bedding Begonias. They are free flowering and hold their foliage particularly well during the summer. They are also used extensively for window boxes, are especially well suited for semi-shaded positions.

For immediate shipment we offer good, strong stock:—

2-inch, \$3.00 per 100.	\$27.50 per 1000
3-inch, 6.00 per 100.	50.00 per 1000
4-inch, 15.00 per 100.	

SUGGESTIONS FOR JANUARY

Easter, April 16th there will be a good demand for well grown bedding plants, if conditions should be the same as last Spring.

There is nothing better as a Sunday School plant for Easter than Glorie de Chatalaine Begonias, it can be depended on to be in bloom.

Begonias, Luminosa, and Prima Donna make excellent pot plants and are strongly endorsed for bedding. They stand the sun well.

Petunias gotten now will produce a number of cuttings and still make good plants.

Lantanas make the best showing when pot bound, are now sold in four inch pots in the Spring.

Ageratum Fraserii grown in a four inch pot is something different.

Black Prince Fuchsias shifted now into four inch pots should be in bloom for Easter.

Don't forget about ferns for Easter, four and five inch size will grow into money.

A few Kentia Palms should be carried on every place.

There is a growing demand for Holly ferns, they sold well all last Spring in five and six inch size, some larger.

FERNS

On account of our large stock of Boston, Scottii, Macawii, and Hollys we are in a position to offer our customers an exceptional fine lot of Ferns in all the different sizes we offer. The clean, healthy, sturdy appearance of our stock is commented on by every visitor to our place. The stock that we are now shipping is all exceptional good value for the money. Our manner of packing insures safe delivery during the winter months.

Shipped

Without pots	3-inch		4-inch		5-inch		6-inch	
	100	1000	doz	100	doz	100	doz	100
Bostons	\$7.50	\$60.00	\$3.60	\$25.00	\$5.40	\$40.00	\$8.00	\$60.00
Scottii	7.50	60.00	3.60	25.00	5.40	40.00	8.00	60.00
Macawii			4.20	30.00	6.00	45.00		
Cyrtonum								
Rockforaum								
Holly	6.00	50.00	3.60	25.00	5.40	40.00	8.00	60.00
Table ferns								
(assorted)	6.00	50.00						

PALMS. KENTIA

We are offering a good stock of Kentias, that are clean and healthy, grown cool and with sufficient room to make a natural spreading growth, they will not compare in height with stock that is grown close with the object of getting height by sacrificing sturdiness. The pot sizes are shipped without pots.

Belmoreana—Single Plants.

Size	Heights	Each	Dozen
4-inch		\$.50	\$ 6.00
5-inch	18-20 inches	1.50	18.00
6-inch	22-24 inches	2.50	30.00
7-inch (tubs)	26-30 inches	4.00	48.00
7-inch “	30-34 inches	5.00	60.00
8-inch “	34-36 inches	6.00	72.00
Fosterina—made up four plants.			
7-inch (tubs)	30-32 inches	4.00	48.00
7-inch “	38-40 inches	6.00	72.00
8-inch “	40-45 inches	8.00	96.00

ABUTILON-Eclipse

Mottled green and yellow foliage, scarlet bell shaped flowers, dwarf grower, very satisfactory as a window box plant, or for low bedding.

2 inch, \$3.00 per 100,

3 inch, 4.50 per 100

AGERATUM-FRASERII

When we sent out *Ageratum "Fraserii"* last Spring with the recommendation that it would fill a long felt want among bedding plants by providing something dwarf that could be depended on to produce a continuous blue effect we had confidence that it would not disappoint. Its behavior during the last summer has proved satisfactory in every way. It is dwarf in habit, continuous in bloom, excellent both as a pot plant and a bedder.

2-inch, \$4.00 per 100, 3-inch, \$6.00 per 100.

AGERATUM-STANDARD VARIETIES

Dwarf White.

Inimitable.—Giant blue.

Little Gem.—Dwarf blue, very free.

Mrs. Alfred Echman.—Dwarf, free flowering, deep blue.

Princess Pauline.—Sky blue, white center.

Triumph de Parterre.—Russian blue, strong robust grower.

Stella Gurney.—Dwarf, compact grower, large flowers, azure blue.

2-inch, \$0.60 per doz. \$2.75 per 100.

ALTERNANTHERAS

Amoena Rosea.—Rose and Carmine. Aurea Nana.—Yellow, compact.

Brilliantissima.—Rich Carmine. Carroll Park Bedder.—Dwarf, red.

Jewell.—Rich Carmine, strong, robust. Prospect Park Bedder.—

Dwarf, chocolate red.

Seyboldii.—Yellow, strong grower.

Versicolor.—Crimson, chocolate and green, tall grower.

2-inch, \$2.75 per 100. \$25.00 per 1,000

BEGONIAS

We have ready for immediate shipment a splendid lot of Begonias, nice stocky stuff for growing on. Begonias are always good sellers.

Luminosa. Prima Donna. Glorie de Chataleine.

2-inch, \$3.00 per 100, \$27.50 per 1000.

3-inch, 6.00 per 100, 50.00 per 1000

Pride of New Castle.—The new red sport of Glorie de Chataleine, retaining all its good points. The color is a clear, begonia red.

2-inch, \$6.00 per 100, 3-inch, \$10.00 per 100.

COLEUS

There is nothing that takes the place of good colored Coleus for bedding. They do well under anything like favorable conditions and can be used in many ways. The bright colored varieties are always in demand as pot plants, and for making up plant combination. They can often be used in place of a more expensive plant and serve the purpose just as well.

Brilliancy, or Christmas Gem.—One of the large or fancy leaved sorts, heavy leathery foliage, a handsome combination of red, yellow, and green, popular as a specimen plant, either for using in plant combination or for specimen plants.

2-inch, \$3.00 per 100, 3-inch, \$4.50 per 100.

COLEUS-HARDING

Harding.—A new fancy colored coleus, excellent as a pot plant, or for specimens. The color is an exquisite blending of deep pink, yellow and red, blotched maroon, margined green, touched with gold.

2-inch, \$1.00 per dozen, \$6.00 per 100.
3-inch, 1.50 per dozen, 10.00 per 100.

COLEUS. Standard Varieties

Rob Roy.—A beautiful dwarf variety, pinkish red, crinkled edges.
Beckwith Gem.—Centre bright soft crimson, maroon, bordered with a gorgeous combination of green and gold.

Dazzling Gem.—Rose pink center, margined yellow, chocolate and green, dwarf compact grower, splendid pot plant.

Duneria.—Color various shades of crimson, with leaves very large.

Eldorado.—Old gold, handsomely ribbed and blotched very dark garnet.

Fire Brand.—Bright maroon, charmingly flamed and shaded vividly glowing scarlet.

Golden Bedder.—This indispensable and favorite yellow bedder needs no description.

Hero.—Almost jet black leaves, pointed and scalloped.

Lord Palmerston.—An excellent, beautiful, dark variety, dark maroon centre, with dark crimson ribs.

Lyons.—A beautiful yellow variety, with crimson and maroon markings.

Mrs. Hays.—Bright golden yellow, ribbed and margined velvety crimson.

Queen Victoria.—Bright cardinal red, with distinct bright golden border; strikingly beautiful.

Sensation.—Dark crimson maroon, with pink ribs and centre.

Sun Ray.—Dwarf, crimson centre, blotched with pink, deep scalloped green and yellow edges.

COLEUS, Continued

Trailing Queen.—An attractive combination of green, gold and pink, very useful for window boxes, vases, etc.

Verschaffelti.—The standard crimson variety.

Yellow Trailing Queen.—Centre of leaves bright yellow, bordered with olive green, with deeply serrated edged intermingled with yellow.

3-inch, 0.75 per doz. \$3.75 per 100, \$35.00 per 1,000.

2-inch, \$0.60 per doz. \$2.75 per 100, \$25.00 per 1,000.

CHRYSANTHEMUMS-HARDY POMPON**Large Flowering or Aster Varieties.**

Ashbury.—Sulphur-white; for cut flowers.

Bradshaw.—Lilac rose, cut petals.

Eldorado.—Bright golden; open centre.

Elkton.—Light pink; full, large flowers.

Excellence.—Pure white; tall grower.

Excelsior.—Bright orange-yellow; long stems.

Germania.—Straw white; long stems.

Hester.—Pearl white, shaded flesh.

Irene.—Pure white, shaded pink; early.

Jerry.—Rose lilac.

Julia Lagravere.—Crimson maroon; for cut flowers.

King Henry.—Straw white; long stems.

Lelia.—Bright rich red.

Lorley.—Full flowers; yellow, tinged pink.

Marian.—Snow white, long stiff stems.

Prince of Wales.—Pure white, long stems.

Queen of White.—Fine creamy white; long stems.

Rev. W. M. Hoffman.—Bronze, tipped yellow.

St. Illoria.—Silver rose; quilled petals, for cut flowers.

Triumphe d'Or.—Rich golden yellow.

The Hub.—Fine white, open centre; for cut flowers.

Viola.—Rich violet rose.

Sylvia.—Scarlet bronze, tall grower.

2-inch, \$2.75 per 100, \$25.00 per 1000

Small Flowered or Button Varieties.

Anna Mary.—Creamy white, shade pink.

Golden West.—Small quilled flowers; bright golden yellow.

Golden Climax.—Orange yellow.

Inez.—Scarlet bronze and rose.

Nellie Rainsford.—Very dwarf; light pink.

Tennyson.—Pure yellow, for cut flowers.

Yellow Gem.—Golden yellow.

2-inch, \$2.75 per 100, \$25.00 per 1000.

Anemone Varieties

Barney.—Golden bronze.

Earle.—Pearl white, silver-rose centre; dwarf.

Eva.—Rose pink.

Furnessia.—Silver white.

Matilda.—White.

Meyer's Perfection.—Fine, pure white, tall grower.

Palmyra.—Silver pink.

2-inch, \$2.75 per 100, \$25. per 1000.

Single or Daisy Varieties.

Aaron.—Bronze scarlet.

Providence.—Early white.

Rosy Morn.—Silver white.

2-inch, \$2.75 per 100, \$25.00 per 1000.

OUR NEW DAHLIA**PATRICK O'MARA**

The sensation of the New York Show of the American Dahlia Society in 1920 where it was awarded the following: American Dahlia Society gold medal, Society of American Florists silver medal, Toronto Horticulture Society bronze medal, American Dahlia Society certificate of merit.

Received the highest score at the trial grounds of the American Dahlia Society at the Connecticut Agriculture College in 1920, under ordinary field culture.

Featured and praised alike by the daily papers and trade journals.

During the trying season of 1921 it maintained its reputation in every way, giving almost universal satisfaction all over the country and a prize winner wherever exhibited.

The flowers can be grown to enormous size by special care. Under ordinary field culture; they are about five to six inches in diameter. produced on long stems, which hold the flower erect. The color is an unusually soft and pleasing shade of orange buff, slightly tinged with neyron rose, a rare autumn shade that is greatly in demand. It is a splendid shipping and long-keeping Dahlia. We feel safe in saying there is none better for commercial use or more pleasing for the garden.

We offer a limited number of whole field clumps at \$5.00 each, \$400.00 per 100.

Single tubers for the retail trade at \$25.00 per dozen, \$150.00 per 100. The retail price is to be \$3.00 each, for Spring delivery, tubers or plants.

We will offer a good assortment of cut flower and bedding sorts in pot-grown plants for Spring delivery.



OUR NEW DAHLIA PATRICK O'MARA

DUSTY MILLER

Senecio Argentens: The best Dusty Miller, fine silvery foliage, dwarf compact grower.

2-inch, \$2.75 per 100.

3-inch, \$3.75 per 100

FUCHSIAS

Black Prince and Other Varieties

Black Prince—Single, purple, striped with red, red sepals.

2-inch, 75 cts. per dozen. \$2.75 per 100. \$25.00 per 1000.

GERANIUMS

In regard to Geraniums. The season has been most unfavorable for Geranium propagation, during the six weeks of hot weather in June and July we lost thousands of cuttings that we should have had to fill late Summer and Fall orders, while we have on hand quite a bunch of stock in three inch pots our list of varieties is somewhat deplete. We can only accept orders conditionally, that we have the varieties on hand, or can substitute. The hot weather has affected the stock that it is slow in starting into growth, so that it will be late in the Fall before we will have any quantity to offer, in fact, as far as we can find out this is the general condition existing throughout the Geranium market. Our advice is get what Geraniums you can and get them early. We only offer three inch at \$4.50 per 100.

SCENTED GERANIUMS

Some of the scented Geraniums make very desirable window box plants, as they are not only graceful in their growth, but by being sweet scented impart a refinement to the boxes that cannot otherwise be produced.

The Rose and such kinds should be more extensively used as sprays among cut flowers, as they are favorites with most people.

Balm.—Large flower, upper petals white lilac, lower petals dark, large leaves, with very strong fragrance.

Capitatum.—Small cut leaf, rose scented.

Clorinda.—Deep green foliage, flowers of good size and quite an improvement in that respect, of a bright rose cerise shade, splendid winter bloomer, very free flowering.

Dale Park Beauty.—Pleasing and fragrant foliage, immense flowers, broad lower petals deep lilac, upper petals purplish crimson maroon, feathered dark maroon.

Felicifolium.—Very attractive on account of its beautiful fern-like foliage, both as a plant and when used among flowers, a great favorite.

Lady Mary.—Upper petals rose-lake shaded violet crimson, lower petals blush white, small flowers, very pleasing odor.

Mrs. Kingsbury.—Magenta crimson, shading lighter to a white eye, upper petals veined maroon, sweet scented foliage.

Oak Leaved.—Leaves somewhat resembling those of an oak leaf, dark chocolate center.

Pheasant's Foot.—Large foliage.

Quericifolium.—Oak-leaved foliage, leaf black centre, very attractive.

Rose.—The standard rose scented, a favorite since it was introduced.

Scarlet Unique.—Excellent habit, full scarlet flowers, blotched with maroon.

Schotteshampet.—Filbert scented.

Tomentosum.—Large, flat woolly foliage, highly scented with peppermint.

3-inch, \$4.50 per 100, \$45.00 per 1,000.

IVY LEAVED GERANIUMS.

Alliance.—A French hybrid between a Zonal and Ivy. Its color is a most exquisite shade of delicate, lilac white, upper petals feathered and blotched bright crimson rose; flowers semi-double, and abundantly produced in fine, large trusses; beautiful foliage, clean and of splendid leathery texture; habit excellent, robust, strong, close-jointed.

Caesar Franck.—One of the most popular ivy Geraniums yet introduced, the color is an attractive shade of soft, rich crimson, with an exquisite shading of tender rose at the base of petals; habit vigorous, quick growing and pleasing; strong constitution.

Incomparable.—Very large trusses; florets immense and regular in form; a beautiful variety and exquisite shade of rose carmine; dwarf bold, compact grower.

Mrs. Banks.—Flowers are large, semi-double and borne in medium size trusses on long wiry stems; color a pleasing shade of blush white, upper petals feathered reddish Neyron; in habit of growth it is truly an Ivy; exceptionally strong and vigorous, flowering abundantly through the winter; handsome light green foliage.

3-inch, \$4.50 per 100, \$45.00 per 1000.

HARDY ENGLISH IVY

We have a large stock of Hardy English Ivy on hand, can take care of some large orders, on which we will make special prices. The two-inch will run from six to twelve inches, while the three-inch run

from twelve to twenty inches long. The four-inch is heavy stuff, three plants to the pot, thirty-six inches long tied to stakes.

2-inch, \$2.75 per 100, \$25.00 per 1000.

3-inch, 3.75 per 100, 35.00 per 1000.

4-inch, 4.80 per doz. 25.00 per 100.

HARDY IVY BASKETS

Twelve inch, heavy wire baskets, filled with about fifty, well established Ivy sprays, four wire handles well covered. \$5.00 each.

HELIOTROPE

Chieftain.—This is the old favorite, sweet scented Heliotrope, free flowering, light lilac, long stem.

Mad. Bruant.—Deep lilac purple, large flowers borne in large trusses, strong robust grower.

Mad. de Blonay.—Large almost pure white flowers, freely produced, long handsome foliage.

2-inch, \$0.60 per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, .75 per doz. 3.75 per 100. 35.00 per 1,000.

LANTANAS

Aurora.—Tall, orange and coppery red.

Delicatissima, or Weeping.—Lilac-lavender; one of the finest basket plants that we have.

E. Bayard.—Bright orange, red and yellow.

Craigi.—Lemon yellow turning to orange.

Harkett Perfection.—Variegated foliage; light pink and purple.

Iolando.—Rich orange, shading to a bright red; semi-dwarf.

Juan d'Or.—Bright sulphur, shading to a deep rose pink.

Leo. Dex.—Open orange scarlet, changes to a dark maroon; robust.

Lyre.—Pure white with yellow centre; large flowering.

Pictavi.—Semi-dwarf; free, a lovely rose colored umbel, shading to orange in centre.

Protee.—Old rose and golden yellow.

Radiation.—A grand combination of color, brilliant and red shading.

2-inch, \$2.75 per 100, \$25.00 per 1000.

3-inch, 3.75 per 100, 35.00 per 1000.

LEMON VERBENAS

Well known for its sweet lemon scented foliage, which is largely used among flowers, which have no scent of their own.

2-inch, \$2.75 per 100, 3-inch, \$3.75 per 100.

LOBELIA

Crystal Palace, compacta, rich deep blue, dwarf compact grower, the best for pot plants or for bedding.

2-inch, \$2.75 per 100

3-inch, \$3.75 per 100

PETUNIAS

Our petunias are all cuttings, propagated from selected stock. The doubles and singles embrace a good range of color, the Rosy Morn are all one shade of clear rosy pink.

Good stock of two and three inch ready for immediate shipment, the three inch gotten now and grown on should make a big lot of cuttings.

2-inch, \$0.60 per doz, \$2.75 per 100, \$25.00 per 1,000.

3-inch, .75 per doz. 3.75 per 100, 35.00 per 1,000.

PELARGONIUMS

We have a good assortment of eight splendid varieties, including Wilbur Wright: A dwarf, compact grower, early and free flowering, large trusses, freely produced, an exquisite shade of mauve rose, each petal blotched with dark velvety maroon. A strikingly handsome Pelargonium.

3-inch, \$1.50 per doz. \$10.00 per 100.

SALVIA-Bonfire

Our Salvia is all cutting propagated and will come into bloom much earlier than that raised from seed. Will make blooming plants for early Spring trade.

2-inch, \$2.75 per 100, \$25.00 per 1000.

3-inch 3.75 per 100, 35.00 per 1000.

SENECIO SCANDENS

(*Parlor Ivy*)

2-inch, 60 cts. per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, 75 cts. per doz. 3.75 per 100. 35.00 per 1,000.

SWANSONIA

Galegifolia Alba—White.

2-inch, 60 cts. per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, 75 cts. per doz. 3.75 per 100. 35.00 per 1,000.

VINCA

Variegated Periwinkle.—A beautiful white and green vine, useful for window boxes, hanging baskets and vases.

2-inch, \$2.75 per 100, \$25.00 per 1,000.

3-inch, 3.75 per 100, 35.00 per 1,000.

4-inch, 12.50 per 100, 120.00 per 1,000.